

15.001 Definitions.

As used in this part-

Deficiency is a material failure of a proposal to meet a Government requirement or a combination of significant *weaknesses* in a proposal that increases the risk of unsuccessful contract performance to an unacceptable level.

Proposal modification is a change made to a proposal before the *solicitation* closing date and time, or made in response to an amendment, or made to correct a mistake at any time before award.

Proposal revision is a change to a proposal made after the *solicitation* closing date, at the request of or as allowed by a *contracting officer*, as the result of negotiations.

Weakness means a flaw in the proposal that increases the risk of unsuccessful contract performance. A "significant *weakness*" in the proposal is a flaw that appreciably increases the risk of unsuccessful contract performance.

Parent topic: [Part 15 - Contracting by Negotiation](#)